

Kalkaska Memorial Health Center

Balance Sheet

| | January 31, 2019 | June 30, 2018 |
|--|----------------------|----------------------|
| Assets | | |
| Current Assets | | |
| Cash and Cash Equivalents | \$ 8,195,453 | \$ 9,137,906 |
| Short-Term Investments | 5,288,920 | 3,228,414 |
| Accounts Receivable | 5,227,865 | 5,286,744 |
| Third Party Settlements | 2,529,568 | 1,658,362 |
| Due from Affiliates | 21,656 | 18,050 |
| Inventory | 143,168 | 118,712 |
| Other Current Assets | 134,869 | 161,213 |
| Total Current Assets | 21,541,499 | 19,609,401 |
| Investments | | |
| <i>Farmers Home Loan-10 yr step bond 1.25%-10% 5/23/23</i> | 1,975,080 | 1,988,180 |
| <i>Fannie Mae-5 yr 1.00% 12/20/18</i> | - | 1,966,240 |
| Capital Assets (net of Accumulated Depreciation) | 31,811,969 | 29,142,778 |
| Land | 1,164,491 | 1,164,491 |
| Other Assets | | |
| Restricted Cash | 7,138,846 | 10,767,079 |
| Other Assets | 155,823 | 229,160 |
| Total Other Assets | 7,294,669 | 10,996,239 |
| Total Assets | \$ 63,787,708 | \$ 64,867,329 |
| Liabilities and Net Assets | | |
| Current Liabilities | | |
| Current Maturities - Long-Term Debt | \$ 1,187,082 | \$ 1,187,082 |
| Trade Accounts Payable | 639,912 | 2,637,177 |
| Accrued Compensation | 3,082,718 | 3,166,435 |
| Third Party Liabilities | 964,255 | 1,256,197 |
| Due to Affiliates | 1,243,623 | 946,550 |
| Other Current Liabilities | 258,191 | 346,959 |
| Total Current Liabilities | 7,375,781 | 9,540,400 |
| Long-Term Debt - Less Current Maturities | 9,229,165 | 9,375,827 |
| Other Long-Term Liabilities | 20,000 | 20,000 |
| Deferred Liabilities | 11,001 | 7,593 |
| Total Liabilities | 16,635,947 | 18,943,820 |
| Net Assets | | |
| Invested in Capital Assets, net of Related Debt | 31,847,912 | 29,032,059 |
| Unrestricted | 15,303,849 | 16,891,450 |
| Total Net Assets | 47,151,761 | 45,923,509 |
| Total Liabilities and Net Assets | \$ 63,787,708 | \$ 64,867,329 |

Kalkaska Memorial Health Center

Statement of Operations

| | Month of January 2019 | | | | Year to Date Period Ending January 31, 2019 | | | |
|--|-----------------------|------------------|------------------|-------------------|---|-------------------|-------------------|-------------------|
| | Actual | Budget | Variance | Prior Year | Actual | Budget | Variance | Prior Year |
| Operating Revenue | | | | | | | | |
| Inpatient | \$ 96,825 | \$ 36,646 | \$ 60,179 | \$ 27,118 | \$ 538,221 | \$ 252,256 | \$ 285,965 | \$ 222,244 |
| Outpatient | 3,931,333 | 3,882,186 | 49,147 | 3,782,900 | 26,809,229 | 26,782,940 | 26,289 | 25,556,406 |
| Professional | 799,026 | 890,920 | (91,894) | 734,384 | 5,522,277 | 6,059,471 | (537,194) | 5,286,112 |
| Long Term Care | 986,916 | 962,992 | 23,924 | 881,231 | 6,732,656 | 6,668,878 | 63,778 | 6,406,469 |
| Dialysis Center | 723,932 | 788,830 | (64,898) | 689,850 | 5,169,341 | 5,471,550 | (302,209) | 4,597,272 |
| Ambulance | 261,090 | 243,941 | 17,149 | 230,687 | 1,771,648 | 1,690,955 | 80,693 | 1,584,419 |
| Retail Pharmacy | 104,887 | 94,855 | 10,032 | 98,878 | 693,314 | 657,759 | 35,555 | 627,634 |
| Assisted Living | 94,629 | 90,717 | 3,912 | 86,847 | 666,251 | 629,165 | 37,086 | 633,434 |
| | <u>6,998,638</u> | <u>6,991,087</u> | <u>7,551</u> | <u>6,531,895</u> | <u>47,902,937</u> | <u>48,212,974</u> | <u>(310,037)</u> | <u>44,913,990</u> |
| Revenue Deductions: | | | | | | | | |
| Contractual Allowances | 3,141,775 | 2,982,595 | (159,180) | 2,721,662 | 20,178,652 | 20,605,450 | 426,798 | 19,535,362 |
| Provision Charity Care | 13,395 | 24,047 | 10,652 | 23,848 | 170,042 | 166,093 | (3,949) | 157,921 |
| Provision for Bad Debt | 108,907 | 136,109 | 27,202 | 200,559 | 1,358,926 | 939,178 | (419,748) | 1,002,073 |
| | <u>3,264,077</u> | <u>3,142,751</u> | <u>(121,326)</u> | <u>2,946,069</u> | <u>21,707,620</u> | <u>21,710,721</u> | <u>3,101</u> | <u>20,695,356</u> |
| Net Patient Revenues | <u>3,734,561</u> | <u>3,848,336</u> | <u>(113,775)</u> | <u>3,585,826</u> | <u>26,195,317</u> | <u>26,502,253</u> | <u>(306,936)</u> | <u>24,218,634</u> |
| Other Operating Revenues | <u>275,270</u> | <u>175,539</u> | <u>99,731</u> | <u>102,916</u> | <u>1,367,387</u> | <u>1,224,763</u> | <u>142,624</u> | <u>1,081,377</u> |
| Total Operating Revenue | <u>4,009,831</u> | <u>4,023,875</u> | <u>(14,044)</u> | <u>3,688,742</u> | <u>27,562,704</u> | <u>27,727,016</u> | <u>(164,312)</u> | <u>25,300,011</u> |
| Operating Expenses | | | | | | | | |
| Salaries and Wages | 2,119,491 | 2,035,876 | (83,615) | 1,856,934 | 13,842,743 | 13,517,797 | (324,946) | 12,140,474 |
| Fringe Benefits | 524,575 | 565,086 | 40,511 | 494,994 | 3,408,743 | 3,835,175 | 426,432 | 3,364,197 |
| Contract Labor | 181 | 518 | 337 | 185 | 3,704 | 3,606 | (98) | 7,010 |
| Physician Fees | 112,076 | 79,968 | (32,108) | 84,040 | 590,460 | 559,776 | (30,684) | 551,760 |
| Purchased Services | 474,556 | 466,729 | (7,827) | 500,295 | 3,203,585 | 3,339,811 | 136,226 | 3,325,118 |
| Pharmaceuticals | 160,769 | 263,871 | 103,102 | 141,574 | 1,592,306 | 1,822,770 | 230,464 | 1,474,462 |
| Supplies | 213,785 | 239,152 | 25,367 | 219,661 | 1,790,964 | 1,662,014 | (128,950) | 1,552,952 |
| Occupancy | 83,791 | 89,657 | 5,866 | 85,919 | 633,793 | 603,990 | (29,803) | 578,203 |
| Equipment, Software & Maintenance | 68,518 | 48,163 | (20,355) | 48,735 | 338,241 | 354,638 | 16,397 | 331,838 |
| Depreciation | 186,510 | 208,488 | 21,978 | 188,716 | 1,332,627 | 1,377,251 | 44,624 | 1,325,463 |
| Insurance | 35,217 | 36,298 | 1,081 | 33,343 | 241,498 | 254,086 | 12,588 | 263,175 |
| Other | 8,106 | 32,469 | 24,363 | 33,442 | 193,639 | 246,489 | 52,850 | 193,956 |
| | <u>3,987,575</u> | <u>4,066,275</u> | <u>78,700</u> | <u>3,687,838</u> | <u>27,172,303</u> | <u>27,577,403</u> | <u>405,100</u> | <u>25,108,608</u> |
| Less Shared Services | <u>3,411</u> | <u>2,669</u> | <u>742</u> | <u>2,579</u> | <u>19,011</u> | <u>18,683</u> | <u>328</u> | <u>15,468</u> |
| Total Operating Expenses | <u>3,984,164</u> | <u>4,063,606</u> | <u>79,442</u> | <u>3,685,259</u> | <u>27,153,292</u> | <u>27,558,720</u> | <u>405,428</u> | <u>25,093,140</u> |
| Income from Operations | <u>25,667</u> | <u>(39,731)</u> | <u>65,398</u> | <u>3,483</u> | <u>409,412</u> | <u>168,296</u> | <u>241,116</u> | <u>206,871</u> |
| Non-Operating Income (Expense) | | | | | | | | |
| Reserved for Bond Debt | 104,490 | 102,477 | 2,013 | 101,253 | 731,335 | 717,339 | 13,996 | 716,110 |
| Interest on Debt Related to Capital Assets | (1,427) | (1,463) | 36 | (1,862) | (10,773) | (11,008) | 235 | (13,786) |
| Unrealized Gain/Loss on LT Investments | - | (3,309) | 3,309 | - | 23,836 | (23,163) | 46,999 | (20,020) |
| Tax Levy Revenue | 633 | 616 | 17 | 616 | 4,429 | 4,312 | 117 | 4,313 |
| Contributions | - | 192 | (192) | - | 7,467 | 1,344 | 6,123 | 20,798 |
| Other Income (Loss) | 582 | 4,682 | (4,100) | 13 | 62,546 | 32,774 | 29,772 | 28,334 |
| Total Non-Operating Income (Expense) | <u>104,278</u> | <u>103,195</u> | <u>1,083</u> | <u>100,020</u> | <u>818,840</u> | <u>721,598</u> | <u>97,242</u> | <u>735,749</u> |
| Total Increase (Decrease) in Net Assets | <u>\$ 129,945</u> | <u>\$ 63,464</u> | <u>\$ 66,481</u> | <u>\$ 103,503</u> | <u>\$ 1,228,252</u> | <u>\$ 889,894</u> | <u>\$ 338,358</u> | <u>\$ 942,620</u> |

Kalkaska Memorial Health Center

Statistical Report

| | Month of January 2019 | | | | Year to Date Period Ending January 31, 2019 | | | |
|-------------------------------------|-----------------------|--------|----------|------------|---|--------|----------|------------|
| | Actual | Budget | Variance | Prior Year | Actual | Budget | Variance | Prior Year |
| ADMISSIONS: | | | | | | | | |
| Acute Care | 16 | 6 | 10 | 7 | 95 | 42 | 53 | 39 |
| Respite Care | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 |
| Long Term Care | 15 | 16 | (1) | 22 | 87 | 110 | (23) | 100 |
| Extended Stays | 6 | 2 | 4 | 5 | 38 | 14 | 24 | 18 |
| PATIENT DAYS: | | | | | | | | |
| Acute Care | 48 | 17 | 31 | 13 | 256 | 117 | 139 | 106 |
| Respite Care | 0 | 0 | 0 | (1) | 0 | 0 | 0 | 18 |
| Long Term Care | 3,024 | 3,140 | (116) | 2,940 | 21,531 | 21,780 | (249) | 21,233 |
| Extended Stays | 13 | 3 | 10 | 8 | 77 | 21 | 56 | 28 |
| AVERAGE LENGTH OF STAY: | | | | | | | | |
| Acute Care | 3.0 | 2.8 | (0.2) | 1.9 | 2.7 | 2.8 | 0.1 | 2.7 |
| DAILY AVERAGE CENSUS: | | | | | | | | |
| Acute Care | 1.5 | 0.5 | 1.0 | 0.4 | 1.2 | 0.5 | 0.6 | 0.5 |
| Long Term Care | 97.5 | 101.3 | (3.7) | 94.8 | 100.1 | 101.3 | (1.2) | 98.8 |
| PERCENT OF OCCUPANCY: | | | | | | | | |
| Acute Care | 19.4% | 6.9% | 12.5% | 5.2% | 14.9% | 6.8% | 8.1% | 6.2% |
| Long Term Care | 93.8% | 97.4% | -3.6% | 91.2% | 96.3% | 97.4% | -1.1% | 95.0% |
| ANCILLARY DEPARTMENT VOLUME: | | | | | | | | |
| Emergency Room | 949 | 793 | 156 | 887 | 5,613 | 5,501 | 112 | 5,416 |
| Urgent Care | 570 | 205 | 365 | 532 | 2,883 | 1,423 | 1,460 | 2,843 |
| Specialty Clinics | 382 | 226 | 156 | 790 | 5,171 | 1,528 | 3,643 | 5,473 |
| KMA Clinic RVU's | 4,143 | 5,220 | (1,077) | 3,344 | 29,625 | 35,349 | (5,724) | 25,165 |
| Total Outpatient Visits | 5,736 | 6,489 | (753) | 6,083 | 43,291 | 45,005 | (1,714) | 43,024 |
| Surgical Procedures | 101 | 144 | (43) | 113 | 685 | 973 | (288) | 905 |
| Radiology | 1,757 | 2,133 | (376) | 2,068 | 13,522 | 14,793 | (1,271) | 14,088 |
| Laboratory | 13,529 | 14,400 | (871) | 13,247 | 100,322 | 99,872 | 450 | 97,457 |
| Physical Therapy | 2,794 | 2,511 | 283 | 2,181 | 19,223 | 17,011 | 2,212 | 16,137 |
| Sleep Studies | 17 | 14 | 3 | 9 | 85 | 97 | (12) | 90 |
| Dialysis Treatments | 670 | 722 | (52) | 669 | 4,762 | 5,008 | (246) | 4,466 |
| Ambulance Transports | 201 | 176 | 25 | 169 | 1,323 | 1,220 | 103 | 1,175 |
| Assisted Living Days | 1,023 | 992 | 31 | 936 | 7,113 | 6,880 | 233 | 6,913 |
| ADJUSTED DISCHARGES: | 1,108 | 1,145 | (37) | 1,567 | 8,142 | 8,029 | 113 | 8,794 |
| TOTAL FTE'S: | 395.67 | 392.07 | (3.60) | 363.69 | 392.09 | 392.08 | (0.01) | 365.91 |