

Kalkaska Memorial Health Center

Balance Sheet

| | September 30, 2016 | June 30, 2016 |
|--|----------------------|----------------------|
| Assets | | |
| Current Assets | | |
| Cash and Cash Equivalents | \$ 12,292,649 | \$ 9,464,275 |
| Short-Term Investments | | |
| <i>Huntington Bank CD .61% APR 11/5/14</i> | 376,029 | 376,029 |
| Accounts Receivable | 4,653,455 | 4,536,347 |
| Third Party Settlements | 956,128 | 1,509,565 |
| Due from Affiliates | 194 | - |
| Inventory | 144,964 | 148,996 |
| Other Current Assets | 279,324 | 88,209 |
| Total Current Assets | 18,702,743 | 16,123,421 |
| Investments | | |
| <i>Farmers Home Loan-10 yr step bond 1.25%-10% 5/23/23</i> | 1,999,980 | 2,001,180 |
| <i>Fannie Mae-5 yr 1.00% 12/20/18</i> | 1,997,640 | 2,000,100 |
| Investments Held by Others | 43,314 | 43,314 |
| Capital Assets (net of Accumulated Depreciation) | 28,366,356 | 28,843,927 |
| Land | 1,164,492 | 1,164,492 |
| Other Assets | 404,017 | 438,647 |
| Total Assets | \$ 52,678,542 | \$ 50,615,081 |
| Liabilities and Net Assets | | |
| Current Liabilities | | |
| Current Maturities - Long-Term Debt | \$ 1,294,413 | \$ 1,294,413 |
| Trade Accounts Payable | 480,307 | 1,200,890 |
| Accrued Compensation | 2,003,932 | 2,004,067 |
| Third Party Liabilities | 1,868,130 | 2,121,464 |
| Due to Affiliates | 2,793,296 | 353,399 |
| Other Current Liabilities | 155,245 | 267,198 |
| Total Current Liabilities | 8,595,323 | 7,241,431 |
| Long-Term Debt - Less Current Maturities | 1,094,893 | 1,151,879 |
| Deferred Liabilities | 12,870 | 7,393 |
| Total Liabilities | 9,703,086 | 8,400,703 |
| Net Assets | | |
| Invested in Capital Assets, net of Related Debt | 27,141,542 | 27,562,127 |
| Unrestricted | 15,833,914 | 14,652,251 |
| Total Net Assets | 42,975,456 | 42,214,378 |
| Total Liabilities and Net Assets | \$ 52,678,542 | \$ 50,615,081 |

Kalkaska Memorial Health Center

Statement of Operations

| | Month of September 2016 | | | | Year to Date Period Ending September 30, 2016 | | | |
|--|-------------------------|-------------------|---------------------|-------------------|---|-------------------|--------------------|---------------------|
| | Actual | Budget | Variance | Prior Year | Actual | Budget | Variance | Prior Year |
| Operating Revenue | | | | | | | | |
| Inpatient | \$ 29,384 | \$ 21,965 | \$ 7,419 | \$ 6,069 | \$ 74,516 | \$ 67,365 | \$ 7,151 | \$ 36,731 |
| Outpatient | 3,661,846 | 3,246,969 | 414,877 | 3,451,891 | 11,378,746 | 9,962,403 | 1,416,343 | 9,732,167 |
| Professional | 722,452 | 767,669 | (45,217) | 826,254 | 2,227,087 | 2,354,031 | (126,944) | 2,225,891 |
| Long Term Care | 895,533 | 769,510 | 126,023 | 716,073 | 2,598,930 | 2,359,814 | 239,116 | 2,191,285 |
| Dialysis Center | 588,850 | 445,891 | 142,959 | 462,226 | 1,803,379 | 1,367,399 | 435,980 | 1,385,649 |
| Ambulance | 195,887 | 192,380 | 3,507 | 182,006 | 653,382 | 589,966 | 63,416 | 624,712 |
| Retail Pharmacy | 77,930 | 64,237 | 13,693 | 65,309 | 221,056 | 196,995 | 24,061 | 160,443 |
| Assisted Living | 80,258 | 83,759 | (3,501) | 85,175 | 249,666 | 256,861 | (7,195) | 260,185 |
| | <u>6,252,140</u> | <u>5,592,380</u> | <u>659,760</u> | <u>5,795,003</u> | <u>19,206,762</u> | <u>17,154,834</u> | <u>2,051,928</u> | <u>16,617,063</u> |
| Revenue Deductions: | | | | | | | | |
| Contractual Allowances | 2,589,576 | 2,207,957 | (381,619) | 2,301,749 | 8,228,572 | 6,771,067 | (1,457,505) | 6,533,523 |
| Provision Charity Care | 8,813 | 13,283 | 4,470 | 15,033 | 28,110 | 40,735 | 12,625 | 44,541 |
| Provision for Bad Debt | 108,236 | 112,909 | 4,673 | 86,788 | 419,100 | 346,251 | (72,849) | 395,626 |
| | <u>2,706,625</u> | <u>2,334,149</u> | <u>(372,476)</u> | <u>2,403,570</u> | <u>8,675,782</u> | <u>7,158,053</u> | <u>(1,517,729)</u> | <u>6,973,690</u> |
| Net Patient Revenues | 3,545,515 | 3,258,231 | 287,284 | 3,391,433 | 10,530,980 | 9,996,781 | 534,199 | 9,643,373 |
| Other Operating Revenues | 134,095 | 140,749 | (6,654) | 144,892 | 412,745 | 426,045 | (13,300) | 496,544 |
| Total Operating Revenue | <u>3,679,610</u> | <u>3,398,980</u> | <u>280,630</u> | <u>3,536,325</u> | <u>10,943,725</u> | <u>10,422,826</u> | <u>520,899</u> | <u>10,139,917</u> |
| Operating Expenses | | | | | | | | |
| Salaries and Wages | 1,732,228 | 1,493,941 | (238,287) | 1,399,451 | 4,725,458 | 4,459,992 | (265,466) | 4,102,048 |
| Fringe Benefits | 584,261 | 406,886 | (177,375) | 338,623 | 1,462,611 | 1,214,713 | (247,898) | 1,054,034 |
| Contract Labor | 34,175 | 10,864 | (23,311) | 11,179 | 50,693 | 32,696 | (17,997) | 37,264 |
| Physician Fees | 102,552 | 100,494 | (2,058) | 53,131 | 264,158 | 340,650 | 76,492 | 172,006 |
| Purchased Services | 470,371 | 477,125 | 6,754 | 367,121 | 1,412,857 | 1,537,776 | 124,919 | 1,196,372 |
| Supplies | 495,117 | 441,239 | (53,878) | 423,076 | 1,401,588 | 1,347,726 | (53,862) | 1,175,751 |
| Occupancy | 97,202 | 98,738 | 1,536 | 89,037 | 291,619 | 289,987 | (1,632) | 287,717 |
| Equipment, Software & Maintenance | 52,604 | 59,813 | 7,209 | 52,299 | 130,494 | 140,881 | 10,387 | 140,976 |
| Depreciation | 178,806 | 174,599 | (4,207) | 175,896 | 522,246 | 523,843 | 1,597 | 496,452 |
| Insurance | 38,256 | 29,090 | (9,166) | 25,563 | 96,954 | 87,270 | (9,684) | 84,648 |
| Other | 39,673 | 50,835 | 11,162 | 27,940 | 93,065 | 247,609 | 154,544 | 78,932 |
| Total Operating Expenses | <u>3,825,245</u> | <u>3,343,624</u> | <u>(481,621)</u> | <u>2,963,316</u> | <u>10,451,743</u> | <u>10,223,143</u> | <u>(228,600)</u> | <u>8,826,200</u> |
| Income from Operations | (145,635) | 55,356 | (200,991) | 573,009 | 491,982 | 199,683 | 292,299 | 1,313,717 |
| Non-Operating Income (Expense) | | | | | | | | |
| Reserved for Bond Debt | 97,468 | 98,548 | (1,080) | 98,548 | 292,606 | 295,644 | (3,038) | 295,643 |
| Interest on Debt Related to Capital Assets | (7,198) | (7,233) | 35 | (12,193) | (21,700) | (21,803) | 103 | (36,680) |
| Unrealized Gain/Loss on LT Investments | (3,660) | 7,794 | (11,454) | 48,580 | (3,660) | 23,382 | (27,042) | 48,580 |
| Tax Levy Revenue | 616 | 598 | 18 | 598 | 1,848 | 1,794 | 54 | 1,795 |
| Other Income (Loss) | - | 3,991 | (3,991) | 45 | 2 | 11,973 | (11,971) | 141 |
| Total Non-Operating Income (Expense) | <u>87,226</u> | <u>103,698</u> | <u>(16,472)</u> | <u>135,578</u> | <u>269,096</u> | <u>310,990</u> | <u>(41,894)</u> | <u>309,479</u> |
| Total Increase (Decrease) in Net Assets | <u>\$ (58,409)</u> | <u>\$ 159,054</u> | <u>\$ (217,463)</u> | <u>\$ 708,587</u> | <u>\$ 761,078</u> | <u>\$ 510,673</u> | <u>\$ 250,405</u> | <u>\$ 1,623,196</u> |

Kalkaska Memorial Health Center

Statistical Report

| | Month of September 2016 | | | | Year to Date Period Ending September 30, 2016 | | | |
|-------------------------------------|-------------------------|--------|----------|------------|---|--------|----------|------------|
| | Actual | Budget | Variance | Prior Year | Actual | Budget | Variance | Prior Year |
| ADMISSIONS: | | | | | | | | |
| Acute Care | 5 | 4 | 1 | 1 | 17 | 14 | 3 | 7 |
| Respite Care | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Long Term Care | 19 | 15 | 4 | 9 | 57 | 45 | 12 | 40 |
| Extended Stays | 5 | 4 | 1 | 0 | 8 | 12 | (4) | 5 |
| PATIENT DAYS: | | | | | | | | |
| Acute Care | 16 | 12 | 4 | 3 | 40 | 36 | 4 | 18 |
| Respite Care | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Long Term Care | 2,853 | 2,550 | 303 | 2,400 | 8,391 | 7,822 | 569 | 7,423 |
| Extended Stays | 4 | 3 | 1 | 2 | 14 | 9 | 5 | 8 |
| AVERAGE LENGTH OF STAY: | | | | | | | | |
| Acute Care | 3.2 | 3.0 | 0.2 | 3.0 | 2.4 | 2.6 | (0.2) | 2.6 |
| DAILY AVERAGE CENSUS: | | | | | | | | |
| Acute Care | 0.5 | 0.4 | 0.1 | 0.1 | 0.4 | 0.4 | 0.0 | 0.2 |
| Long Term Care | 95.1 | 85.0 | 10.1 | 80.0 | 91.2 | 85.0 | 6.2 | 20.3 |
| PERCENT OF OCCUPANCY: | | | | | | | | |
| Acute Care | 6.7% | 5.0% | 1.7% | 1.3% | 5.4% | 4.9% | 0.5% | 2.5% |
| Long Term Care | 91.4% | 81.7% | 9.7% | 95.2% | 87.7% | 81.8% | 5.9% | 96.1% |
| ANCILLARY DEPARTMENT VOLUME: | | | | | | | | |
| Emergency Room | 757 | 698 | 59 | 868 | 2,382 | 2,140 | 242 | 2,165 |
| Urgent Care | 390 | 385 | 5 | 478 | 1,215 | 1,179 | 36 | 1,311 |
| Specialty Clinics | 454 | 616 | (162) | 559 | 1,269 | 1,888 | (619) | 1,605 |
| KMA Clinic RVU's | 3,324 | 3,247 | 77 | 3,164 | 9,958 | 9,957 | 1 | 9,383 |
| Total Outpatient Visits | 6,435 | 5,487 | 948 | 6,261 | 19,516 | 16,827 | 2,689 | 18,834 |
| Surgical Procedures | 123 | 97 | 26 | 125 | 364 | 297 | 67 | 280 |
| Radiology | 2,159 | 1,928 | 231 | 1,945 | 6,593 | 5,912 | 681 | 5,512 |
| Laboratory | 14,129 | 12,791 | 1,338 | 10,988 | 42,640 | 39,227 | 3,413 | 33,729 |
| Physical Therapy | 2,088 | 2,515 | (427) | 2,663 | 7,195 | 7,715 | (520) | 8,209 |
| Sleep Studies | 17 | 12 | 5 | 11 | 41 | 38 | 3 | 25 |
| Dialysis Treatments | 565 | 543 | 22 | 579 | 1,745 | 1,665 | 80 | 1,757 |
| Ambulance Transports | 156 | 151 | 5 | 153 | 519 | 463 | 56 | 515 |
| Assisted Living Days | 801 | 849 | (48) | 840 | 2,561 | 2,603 | (42) | 2,638 |
| ADJUSTED DISCHARGES: | 1,032 | 985 | 47 | 1,142 | 4,512 | 3,021 | 1,491 | 3,075 |
| TOTAL FTE'S: | 356.59 | 348.74 | (7.85) | 326.41 | 353.43 | 349.88 | (3.55) | 327.89 |